

SERVICES CONTRACT

CUSTOMER NAME: **Daniel Gerke - President, Flint Pond Improvement Association**

PROPERTY NAME: **FLINTS POND - Hollis, NH**

CONTRACT DATE: November 25, 2020 through November 30, 2021

SUBMITTED BY: Pete Beisler, Senior Aquatic Specialist

SPECIFICATIONS: The scope of work described below includes services for performing a **PROCELLACOR EC™ (Florpyrauxifen-benzyl)** herbicide treatment to control invasive variable milfoil in **Flints Pond** during the 2021 season.

This agreement (the "Agreement") is made as of the date indicated above, and is by and between SÖLitude Lake Management, LLC ("SÖLitude" or the "Company") and the customer identified above (the "Customer") on the terms and conditions set forth in this Agreement.

1. The Services. SÖLitude will provide services at the Customer's property as described in Schedule A attached hereto:
2. PAYMENT TERMS. The fee for the Services is **\$13,140.00**. The Customer shall pay upon completion of each task. SÖLitude shall invoice the Customer following completion of each Service. If the entire contract **cannot** be signed at this time, please sign the **Task 1: Permit Application Approval** (this will allow SÖLitude to start compiling the permit application to submit to the State as early as possible. Work on permitting will not begin until written permission is given).

Task 1: Permitting	\$1,490.00
Task 2: Herbicide Treatment	\$7,950.00
Task 3: Residue Sampling	\$2,600.00
Task 4: Post-Treatment Survey(s)	\$500.00
Task 5: State Reporting	\$600.00

For any work completed or materials in storage on the customer's behalf at the end of each month, the company will invoice and the customer will be responsible for paying the percent of the total work completed as of that date, less any previous deposit paid. Should the work performed be subject to any local, state, or federal jurisdiction, agency, or other organization of authority for sales or other taxes or fees in addition to those expressly covered by this contract, customer will be invoiced and responsible for paying said additional taxes in addition to the fee above. Customer agrees to pay all invoices within thirty (30) days of invoice date. The Customer will be liable for any returned check fees and any collection costs, including reasonable attorney fees and court costs, for any invoices not otherwise timely paid, and interest at the rate of 1% per month may be added to all unpaid invoices. Company shall be reimbursed by the Customer for any non-routine expenses, administrative fees, compliance fees, or any other similar expense that are incurred as a result of requirements placed on the Company by the Customer that are not covered specifically by the written specifications of this contract.

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3. TERM AND EXPIRATION. This Agreement is for a one-time service as described in the attached Schedule A. Any additional services will be provided only upon additional terms as agreed to by the parties in writing.

4. DISCLAIMER. SŌLitude is not responsible for the failure of any treatment, equipment installation, or other work that result from dam or other structural failures, severe weather and storms, flooding, or other acts of God that are outside of the control of SŌLitude. Customer understands and acknowledges that there are irrigation restrictions associated with many of the products used to treat lakes and ponds. The customer is responsible for notifying SŌLitude in advance of the contract signing and the start of the contract if they utilize any of the water in their lakes or ponds for irrigation purposes. The customer accepts full responsibility for any issues that may arise from the irrigation of turf, ornamentals, trees, crops, or any other plants as a result of treated water being used by the customer for irrigation without the consent or knowledge of SŌLitude. Although there is rarely direct fish toxicity with the products used for treatment when applied at the labeled rate, or the installation and normal operation of the equipment we install, there is a risk under certain circumstances of significant dissolved oxygen drops. This risk is most severe in times of extremely hot weather and warm water temperatures, as these are the conditions during which dissolved oxygen levels are naturally at their lowest levels. Often times lakes and ponds will experience natural fish kills under these conditions even if no work is performed. Every effort, to include the method and timing of application, the choice of products and equipment used, and the skill and training of the staff, is made to avoid such problems. However, the customer understands and accepts that there is always a slight risk of the occurrence of adverse conditions outside the control of SŌLitude that will result in the death of some fish and other aquatic life. The customer also understands and accepts that similar risks would remain even if no work was performed. The customer agrees to hold SŌLitude harmless for any issues with fish or other aquatic life which occur as described above, or are otherwise outside the direct control of the SŌLitude, unless there is willful negligence on the part of SŌLitude. While SŌLitude Lake Management LLC makes every effort to thoroughly inspect the site before providing this contract proposal or beginning any work, it is possible, without fault or negligence, that unforeseen circumstances may arise, or that hidden conditions on the site might be found in the course of the performance of the contract work, which would result in additional time or material costs that exceed this contract pricing. Should this occur, the customer will be notified of these unforeseen circumstances or conditions and be responsible for the costs associated with remedying. By signing this agreement, the customer acknowledges that they have informed SŌLitude Lake Management® of all known and relevant current site conditions that would be reasonable to expect could affect our ability to successfully complete the contract work.

5. INSURANCE AND LIMITATION OF LIABILITY. SŌLitude will maintain general liability and property damage insurance as necessary given the scope and nature of the Services. The Company will be responsible for those damages, claims, causes of action, injuries or legal costs to the extent of its own direct negligence or misconduct, and then only to an amount not to exceed the annual value of this Agreement. In no event will any party to this Agreement be liable to the other for incidental, consequential or purely economic damages.

6. FORCE MAJEURE. The Company shall not be liable for any delay in performing the Services, nor liable for any failure to provide the Services, due to any cause beyond its reasonable control.

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7. ANTI-CORRUPTION AND BRIBERY. Each party represents that neither it nor anyone acting on its behalf has offered, given, requested or accepted any undue financial or other advantage of any kind in entering into this Agreement, and that it will comply with all applicable laws and regulations pertaining to corruption, competition and bribery in carrying out the terms and conditions of this Agreement.

8. GOVERNING LAW. This Agreement shall be governed and construed in accordance with the laws of the state in which the Services are performed.

9. ENTIRE AGREEMENT. This Agreement constitutes the entire agreement between the parties with respect to the subject matter and replaces any prior agreements or understandings, whether in writing or otherwise. This Agreement may not be modified or amended except by written agreement executed by both parties. In the event that any provision of this Agreement is determined to be void, invalid, or unenforceable, the validity and enforceability of the remaining provisions of this Agreement shall not be affected.

10. NOTICE. Any written notice provided under this Agreement may be sent via overnight mail, certified mail, hand delivery or electronic mail with delivery confirmation, to the individuals and addresses listed below.

11. BINDING. This Agreement shall inure to the benefit of and be binding upon the legal representatives and successors of the parties.

ACCEPTED AND APPROVED:

SŌLITUDE LAKE MANAGEMENT, LLC.

Flint Pond Improvement Association

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Please Remit All Payments to:

Customer's Address for Notice Purposes:

**1320 Brookwood Drive Suite H
Little Rock AR 72202**

Please Mail All Contracts to:

**2844 Crusader Circle, Suite 450
Virginia Beach, VA 23453**

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Task 1: Permit Application Approval

SŌLITUDE LAKE MANAGEMENT, LLC.

Flint Pond Improvement Association

By: _____

By: _____

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SCHEDULE A – NEW HAMPSHIRE PUBLIC LAKE TREATMENT SERVICES

Task 1: Permitting:**

1. SÖLitude staff will be responsible for the following:
 - a. Obtaining Preparing and filing a Special Permit Application around **March** and supporting documentation with the NH Division of Pesticide Control - inclusive of required direct mailing to a maximum of up to **50** abutters and publication of 1 newspaper legal notice.
(Note: any changes to the prior permitting process, requirement for a public hearing, or notification to additional abutters may incur additional charges.)
 - b. Notifying affected abutters of the permit application submission; list of abutters to be provided/updated by Client.
 - c. Publishing a legal notice in a local newspaper about the permit application filing.

****If the entire contract cannot be signed at this time, please sign the Task 1: Permit Application Approval above (this will allow SÖLitude to start compiling the permit application to submit to the State as early as possible. Work on permitting will not begin until written permission is given)**

Customer Responsibilities:

1. Customer will be responsible for the following:
 - a. Providing information required for the permit application process upon request.
 - b. Providing Certified Abutters List for abutter notification where required.
 - c. Perform any public filings or recordings with any agency or commission associated with the permitting process, if required.
 - d. Compliance with any Order of Conditions or other special requirements or conditions required by the local municipality.
 - e. Compliance and enforcement of temporary water-use restrictions where applicable.

Task 2: Herbicide Treatment:

1. SÖLitude will perform initial chemical treatment of **up to 9 acres** with **Procellacor EC™** in **late May or early June** - inclusive of required certified mailings to a maximum of **50** abutters and publication of 2 newspaper legal notices; all labor, chemical & equipment needed for the treatment.

*(Note: should less acreage require treatment and/or a different herbicide application rate be required, the cost will be adjusted accordingly; **please note that less acreage may require higher application rate**; notifying additional abutters via certified mail will carry an additional cost per abutter; unless otherwise agreed upon, the client will be responsible for putting up treatment posters (provided by SÖLitude) around the treatment area(s) prior to treatment)*

Task 3: Herbicide Residue Testing:

1. SÖLitude will perform herbicide residue testing **June/July**, assuming **2** sampling rounds and analysis of up to **6** samples total is required

(Note: The number and frequency of post-treatment herbicide residue samples is determined by the NH DPC following approval of the NH DES final treatment map. SÖLitude is only responsible for coordination of sample collection and has no influence on the number of samples required by the Special Permit. Should additional sampling be necessary, there will be additional charges of \$300/sample analyzed and \$350-\$500 per sample collection round.)

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Task 4: Post-Treatment Survey:

1. SÖLitude will perform a post-treatment survey in approximately **July-October** after the completion of the herbicide treatment(s) to assess the treatment impacts and successes.

Task 5: Year-End Reporting:

1. An end of the year report will be prepared and provided to the State, as required by the permit.
2. The year-end report is anticipated to be completed and provided in **October-November**.

General Qualifications:

1. Company is a licensed pesticide applicator in the state in which service is to be provided.
2. Individual Applicators are Certified Pesticide Applicators in Aquatics, Public Health, Forestry, Right of Way, and Turf/Ornamental as required in the state in which service is to be provided.
3. Company is a SePRO Preferred Applicator and dedicated Steward of Water. Each individual applicator has been trained and educated in the water quality testing and analysis required for prescriptive site-specific water quality management and utilizes an integrated approach that encompasses all aspects of ecologically balanced management. Each applicator has received extensive training in the proper selection, use, and application of all aquatic herbicides, algaecides, adjuvants, and water quality enhancement products necessary to properly treat our Customers' lakes and ponds as part of an overall integrated pest management program.
4. Company guarantees that all products used for treatment are EPA registered and labeled as appropriate and safe for use in lakes, ponds, and other aquatic sites, and are being applied in a manner consistent with their labeling.
5. All pesticide applications made directly to the water or along the shoreline for the control of algae, aquatic weeds, or other aquatic pests as specified in this contract will meet or exceed all of the Company's legal regulatory requirements as set forth by the EPA and related state agencies for NPDES and FIFRA. Company will perform treatments that are consistent with NPDES compliance standards as applicable in and determined by the specific state in which treatments are made. All staff will be fully trained to perform all applications in compliance with all federal, state, and local law.
6. Company will furnish the personnel, vehicles, boats, equipment, materials, and other items required to provide the forgoing at his expense.

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Flints Pond Hollis

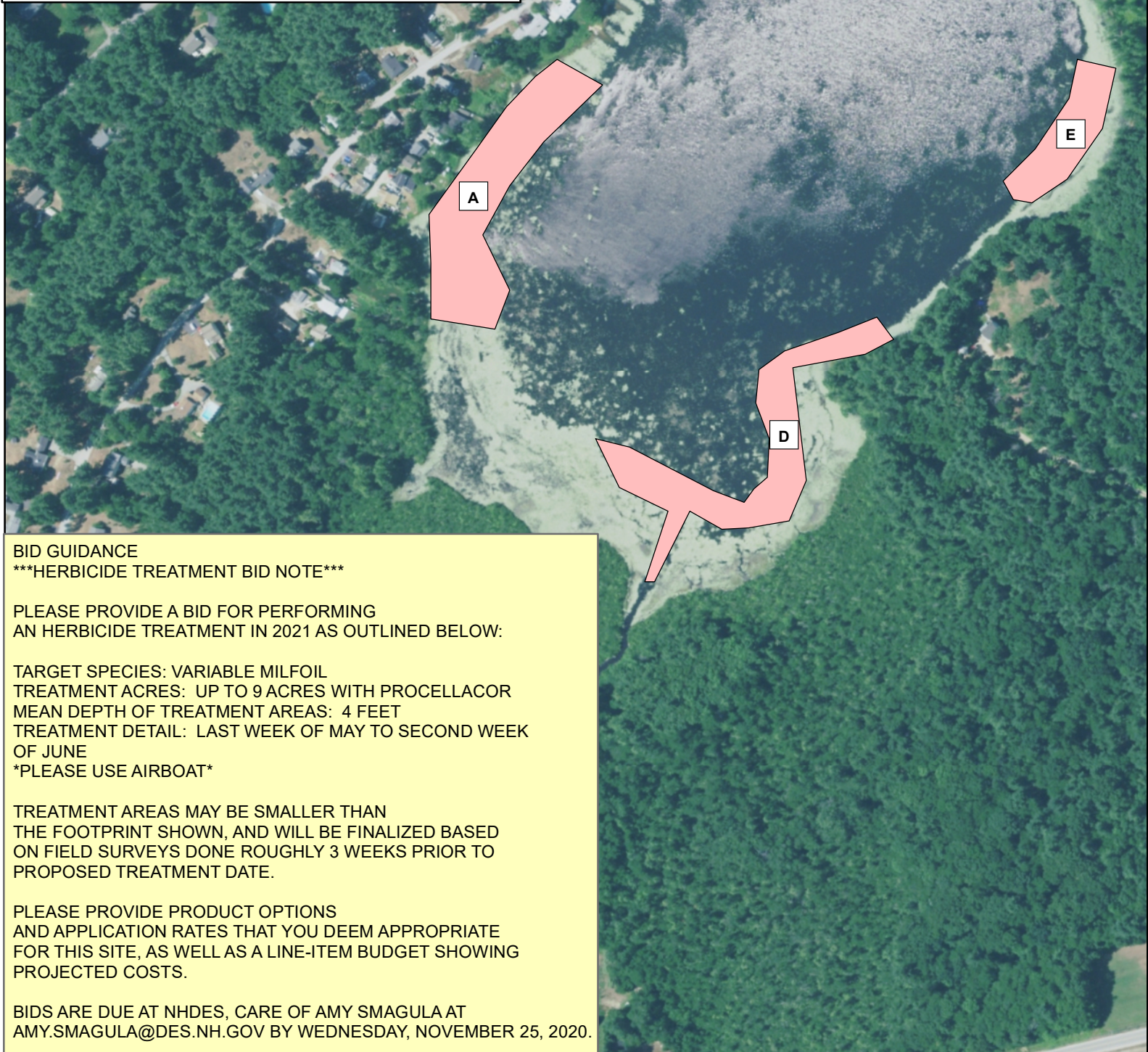


Legend

 Flints Pond 2021 Potential Treatment Areas

Site	Acres
A	2.21
B	1.31
C	2.51
D	2.04
E	0.87

0 0.09 0.18
Miles



BID GUIDANCE

HERBICIDE TREATMENT BID NOTE

PLEASE PROVIDE A BID FOR PERFORMING AN HERBICIDE TREATMENT IN 2021 AS OUTLINED BELOW:

TARGET SPECIES: VARIABLE MILFOIL

TREATMENT ACRES: UP TO 9 ACRES WITH PROCELLACOR

MEAN DEPTH OF TREATMENT AREAS: 4 FEET

TREATMENT DETAIL: LAST WEEK OF MAY TO SECOND WEEK OF JUNE

PLEASE USE AIRBOAT

TREATMENT AREAS MAY BE SMALLER THAN THE FOOTPRINT SHOWN, AND WILL BE FINALIZED BASED ON FIELD SURVEYS DONE ROUGHLY 3 WEEKS PRIOR TO PROPOSED TREATMENT DATE.

PLEASE PROVIDE PRODUCT OPTIONS AND APPLICATION RATES THAT YOU DEEM APPROPRIATE FOR THIS SITE, AS WELL AS A LINE-ITEM BUDGET SHOWING PROJECTED COSTS.

BIDS ARE DUE AT NHDES, CARE OF AMY SMAGULA AT AMY.SMAGULA@DES.NH.GOV BY WEDNESDAY, NOVEMBER 25, 2020.